

API Adoption

See how Genlyte Solutions, a Signify Business is utilizing API's to better serve their reps.

Below is Genlyte's timeline of key milestones in their API adoption, showcasing their commitment to enhancing digital connectivity and efficiency.

1. Security Token

Authenticate a user to connect to API's.

Implemented Q2 2020



2. Product Search

Search for product, price, see live inventory.

Implemented Q2 2020



3. Send/Receive Quote

Submit BOM, registration, quote status, conversion to order.

Implemented Q3 2020



4. Send Order

Create PO in real time & receive information.

Implemented Q4 2021



5. Order Status

Receive order details, ship date, etc.

Implemented Q4 2022



6. Configurator

Customize product configurations.

Implemented Q1 2024



Rationale for Module Implementation

Token & Product/Price/Availability: Chosen first since no process changes were needed, providing users immediate access to real-time data.

Quotes: Implemented next to digitize the first step in the agent's end-to-end process.

All information is provided by Genlyte Solutions for a project commissioned by NEMRA's Strategic Advisory Council.

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