

Elevating Partnerships

Lighting Agents & Lighting Manufacturers



The Future of *Lighting* Starts Here Guided by **Three Pillars**

Through **networking**, **education**, and **advocacy**, NEMRA Lighting Division membership gives you tools, relationships, and strategies to strengthen your team and grow your business.



NEMRA Lighting **NETWORKING**

Building connections and collaboration to strengthen partnerships



NEMRA Lighting **EDUCATION**

Empowering members by building capability and advanced credentials



NEMRA Lighting **ADVOCACY**

Championing the voice of lighting agencies and manufacturers

Connect
With Us

Website



LinkedIn



NETWORKING



NEMRA LIGHTING
2026 Summit

Dallas, TX, Oct. 15-17, 2026

*Elevating Partnerships,
Reaching New Peaks*

Industry Events & Networking Opportunities

LEDucation.
TRADE SHOW AND CONFERENCE



light+
intelligent building
NORTH AMERICA



EDUCATION

IES Stepped Educational Curriculum (SEC)

In Partnership with IES

Lighting Training: A multi-tiered, stepped curriculum designed by lighting leaders.



Lighting
Trained
Level One



Lighting
Educated
Level Two



Lighting
Specialized
Level Three



Lighting
Professional
Level Four

IES Controls Educational Curriculum (CEC)

In Partnership with IES

Lighting Controls Training: A multi-tiered, stepped curriculum designed by lighting control leaders. **Coming Q2, 2026.**

SALES MASTERY



Sales Mastery

Sales Training: A series on advanced selling tactics. Start training wherever you are, whenever you want, at the speed that works for you.



NEMRA University

Professional Training: Choose from over 2000+ courses.



RECENT EDUCATION / NETWORKING TOPICS

"Specifying Controls for Today and for the IoT Future."

"AI Solutions: Friend or Foe?"

"Understanding BABA / BAA"

ADVOCACY

Washington DC Advocacy

Amplifying your voice to influence legislation and policy decisions to protect the industry and your business. Collaborations with key industry organizations, including NAED, NEMA, NECA, and IES.

Service Provider Advocacy

Advocating for member value and resources with a network of trusted partners focused on your business.



ROI & Savings Resources

Enjoy immediate savings from partner alignments through the Savings Hub for your company and your individual employees.

Industry Alignment Tools

Research-backed trends, materials, and reports.

Network Growth

Utilize member tools, such as NetworkLINK, to invite your partners and grow your membership network and value.

Identify Qualified Partners

Use RepConnect to connect with qualified NEMRA Lighting agents and fill open territories.

Join the
Movement

Email Jeff Bristol
Divisional Vice President

Email: JBristol@NEMRA.org

