

OASIS Sales Software

Automate Sales Processes and Improve Efficiency

OASIS offers a complete solution tailored to the lighting industry, designed to help teams manage and automate sales processes, improve accuracy, and increase operational efficiency by centralizing key business functions.

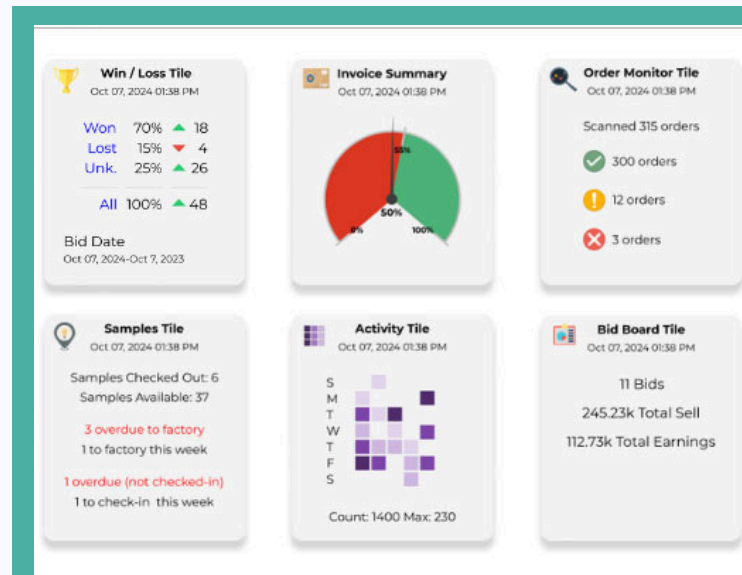
- ✓ **Centralized Sales & Project Management:** Tracks the complete lifecycle of a project from an initial budget quote through final orders, submittals, and invoicing – all within one system. Stores project documents, contracts, pricing, and manufacturers together, so teams don't have to juggle multiple systems.
- ✓ **Quoting, Submittals & Orders:** Users can easily create quotes, build professional submittal packages, and process orders, all from within OASIS. Folio Sheets, our built-in product database, provides pre-highlighted cutsheets to speed up the submittal process. After winning the job, convert your quotes directly into customer and vendor orders without re-entering data.
- ✓ **Shipping, Invoicing & Commission:** Enter and track shipping status, freight allowances, and order details so customers and sales teams know where products are and when they'll arrive.
- ✓ **Contact Management:** Maintains contact records for customers, distributors, specifiers, and other stakeholders, and users can attach notes, emails, documents, and reminders. Facilitates relationship management and helps sales teams stay on top of follow-ups and responsibilities.
- ✓ **Reporting & Analytics:** Generates custom reports showing sales performance, job status, quote vs. order progress, and revenue trends, helping management make more informed decisions. OASIS Online provides real-time metrics with reporting Titles so users can see key data all in one place.

Transform How You Manage Lighting Sales

From quotes to commissions, OASIS can integrate with external systems to offer dynamic pricing, RFQ workflows, inventory status, direct order sending, and invoicing - helping manufacturers and agencies share data seamlessly.

How OASIS Works

- 1. Unified Database:** All sales, projects, quoting, orders, and contact data live in a centralized system - eliminating spreadsheets or siloed tools.
- 2. Quote to Order Workflow:** Sales teams build quotes from budget numbers to final quotes, pulling pricing and product details directly from manufacturer price files.
- 3. Submittal Creation:** Submittals can be assembled using built-in editors and libraries of cut sheets (including pre-highlighted product sheets), saving hours of manual PDF work.
- 4. Order Management:** Orders are managed within OASIS - including split shipments, hold/release statuses, and shipping history - and communications can be shared.
- 5. Billing & Commission Reconciliation:** Invoices are tied back to orders and sales, helping ensure accurate payment records and commission tracking for reps.
- 6. Reporting & Analytics:** Reporting tools transform transactional data into actionable insights on performance, sales trends, and operational outcomes.



“OASIS is designed specifically around lighting industry workflows and terminology. It replaces patchwork systems of spreadsheets, quoting tools, and order management with a single system. This reduces manual work, errors, and inefficiencies while improving visibility and communication across teams and partners. And, it’s available as server-based, online, or hybrid solutions, plus cloud hosting and sync options.”

Members gain access not just to OASIS Sales Software, but also to a comprehensive network of service providers designed to elevate your business. Together, we empower you to thrive in a competitive market.



Get Started with OASIS